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# CAPABILITY STATEMENT

2024

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# SOLAR FOR YOUR HOME, IT'S A SMART CHOICE.

We deliver the most efficient, affordable & reliable solar solutions to your home.



**ONE SOLAR AUSTRALIA**  
YOUR BRISBANE SOLAR SPECIALISTS  
ELECTRICAL CONTRACTORS LICENSE NO: 88686



## CONTENTS

**04** ABOUT US

**06** OUR VALUES

**06** OUR SERVICES

**08** CEC-ACCREDITED TECHNICIANS

**08** SMART SAVINGS WITH SOLAR

**09** ROOF PROTECTION

**09** PARTNERSHIPS



OUR BRISBANE  
SOLAR SPECIALISTS

# ONE SOLAR, THE SMART CHOICE.

## ABOUT US

Since our launch in July 2020, One Solar Australia has been a leader in driving the switch to solar, helping homes and businesses choose greener energy. We take great pride in our commitment to excellence, innovation, and ensuring customer satisfaction.

Whether it's setting up off-grid systems for those in remote areas or installing solar panels to help businesses cut costs, we bring expertise and experience to every project. We firmly believe that transitioning to solar energy is not just a choice, but a responsibility we all share. That's why we're

passionate about providing top-quality solar installations and outstanding customer service to every client. Our aim is to make solar energy easy, affordable, and accessible to all, ensuring a brighter and greener future for generations to come.

**WITH 10+ YEARS OF EXPERIENCE, ONE SOLAR IS THE  
SMART CHOICE IN SOLAR.**



Our team is made up of experienced Energy Advisors and Certified installers who have dedicated themselves to understanding the ins and outs of solar energy. With a focus on putting our customers first, we take a personal approach to every project, making sure all interaction is informative, helpful, and satisfying.

Choosing to partner with us means accessing top-notch expertise and personalized service to ensure your solar journey is smooth and successful. At One Solar Australia, our goal is to work hand in hand with you to deliver reliable, sustainable solar power solutions tailored to your needs.



## Quality Assurance (QA)

Quality is at the heart of everything we do. Our rigorous QA process involves thorough testing and certification of all our products and systems. Rest assured, we adhere strictly to the standards set by the Clean Energy Council (CEC) and other regulatory bodies, ensuring you receive nothing but the best.

## Solar Evaluation and Consultation (SEC)

We understand that every client is unique. That's why our Solar Evaluation and Consultation (SEC) phase begins with a comprehensive assessment of your energy requirements, site specifications, and project feasibility. We tailor our solutions to fit your needs perfectly, ensuring optimal performance and maximum savings.



## OUR VALUES

Everything we do at One Solar Australia is anchored by our strong values. We commit to delivering maximum value with our premium products, ensuring you experience all the benefits that come with choosing solar. We believe in honesty, integrity, and transparency in all our interactions. When you partner with us, you can trust that we'll always have your best interests at heart.

As we continue to equip homes and businesses across Australia with leading solar technology, you can rely on our unwavering dedication to these values every step of the way.



## OUR SERVICES

One Solar Australia is committed to offering exceptional solar energy solutions, customized to correspond with your varied energy requirements. Our comprehensive services cater to residential, commercial, and rural settings, ensuring the benefits of solar power reach every corner.

### 1. Off-Grid Solar Systems

Our custom off-grid solar solutions are designed to accommodate diverse energy needs - from powering small structures to meeting the demands of large commercial properties.

We tailor your system based on your energy needs, future plans, and the specific traits

of your location. The result is a hassle-free, efficient power supply that is scalable as your needs grow. You'll enjoy significant savings on energy bills, gain independence from public power grids, and contribute to a greener planet by lowering carbon emissions.

### 2. Residential Solar

For most households, our grid-connected solar systems are the preferred choice. These smart systems use sunlight as much as possible and only draw from the grid when needed. Plus, if you produce extra power, you can sell it back to the grid.

For houses in remote areas where connecting

to the grid is pricey, we provide off-grid systems. These setups use solar panels and batteries to give you power all day, every day.

Yes, there's an upfront cost, but the free power and environmental benefits make it a great deal. Trust us to give your home energy that's affordable and eco-friendly.

### 3. Commercial Solar

Commercial businesses can significantly lower their electricity bills by investing in 20-30kW solar systems. These systems are designed to use sunlight during peak daylight hours and simplify energy use.

With a quick return on investment of under 5 years, investing in a 20-30kW solar system is the perfect move to cut your operating costs. This solar solution offers potential annual savings of up to \$8,000.

These solar systems are not just cost-effective, but they can also turn a tidy profit. Excess energy generated can be sold back to the grid. This way, businesses can expect a guaranteed return on their investment.

### 4. Solar Maintenance

When it comes to keeping your solar power system in top shape, regular maintenance is key. At One Solar Australia, we offer comprehensive maintenance services to ensure your system operates at its best for years to come.

Our qualified technicians, accredited by the CEC, are equipped to handle all your system's maintenance needs, no matter the size or complexity of the job. With our expertise, we can identify and address issues before they escalate, saving you time and hassle.

### 5. Solar Monitoring

Solar Analytics makes it simple to align your energy use with solar production, letting you shift appliance use to sunny hours to save more. A quick setup by a licensed electrician equip you with real-time insights, ensuring you use solar energy efficiently.

Our system caters to different needs, offering live data every 5 seconds for detailed monitoring or a simpler solution for Sungrow string inverter users with updates every 5 minutes. Both options aim to maximize your solar investment by keeping you informed about your energy usage and solar generation.

### 6. Solar Repairs

We offer professional repair services to ensure your solar system operates efficiently. Our expert team swiftly diagnoses and fixes issues, restoring your system to its prime performance. Some of the most common problems that we fix for clients include:

- ✓ Smashed panels
- ✓ Microcracks
- ✓ Hotspots
- ✓ Inverter problems
- ✓ Normal wear and tear
- ✓ Compliance issues

### 7. Virtual Power Plants, Batteries, & Off-Grid Systems

Want to maximize the benefits of your solar power system? Our Virtual Power Plants (VPPs) allow you to sell the energy you don't use at premium rates, providing you with additional savings. What's better is the price you get can be up to twice as much as regular rates.

This approach not only supports a sustainable environment by using more renewable energy, but also boosts your household's earnings, with certain buyers offering up to 45 cents per kW.



# WE ARE BRISBANE'S MOST TRUSTED SOLAR INSTALLER.

## CEC-Accredited Technicians

At One Solar Australia, we believe in delivering the highest quality in every aspect of our service. That's why our installations are carried out exclusively by CEC-accredited technicians.

CEC accreditation is a nationally recognized certification, ensuring our technicians are thoroughly trained to execute precise installations and follow industry standards.

Rest assured that with our certified technicians, your solar system will be installed with top-notch performance and safety standards. When you choose One Solar Australia, you are assured that your solar needs are in the most capable hands.

## Smart Savings with Solar

Our high-quality solar panels are designed to harness sunlight and turn it into power for your house or business. This endless source of renewable energy can cover a large chunk of your power requirements, reducing your need for expensive grid-supplied electricity.

Based on your solar panel set-up and how much energy you normally use, you could look forward to slashing a significant part of your electric costs for at least 25 years, with many customers experiencing benefits for 30 to 40 years.

## OUR PARTNERS HELPING YOU IN YOUR SOLAR JOURNEY





## Roof Protection

Our solar panels at One Solar Australia do more than just generate eco-friendly energy; they also provide a layer of protection that helps to extend the life of your roof. With careful and precise installation, our panels create a protective barrier that minimizes weather-related wear and tear.

Installed using a cleverly-designed mounting system, our panels maintain a gap between them and the roof's surface. This crucial space prevents any direct contact or impact on your rooftop from the panels above.

## Partnerships

We handpick our brand partners with a lot of care because your satisfaction and the quality of what we offer go hand in hand. We look for partners who are as excited about innovation and quality as we are, and who put customer service first. This makes sure every product you get from us is reliable and up to our high standards.

But it's not just about great products. Our close ties with these top brands also mean we get exclusive insights and training. We're always learning about the latest and greatest in product advancements to ensure you get the best service we can give.

**We deliver the most efficient,  
affordable & reliable solar  
solutions to your home.**



## CONTACT US!



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Our team at One Solar Australia is ready to serve you with top-tier expertise and care.



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